	Continental Automotiv	e Trade Terms	Doc. Type	TST		
Ontinental 🏂	CA-DAP & CA	A-DDP	Doc. Num.	N 098	00.02	
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Changes					
[02] Correction	of wor	ding to be used on invoices			
[01] Improved	explana	ation of transport insurance process under CA-Trad	de Terms		
[01] Explanatio	n of wc	ording to be used on invoices			
[01] List of abb	reviatio	ins added			
Previous Editions					
• ZQN-1810	)0529 -	- 10.09.2019			
• FRB-1413	3334 -	- 30.09.2014			
		04.08.2015 (TST N 098 00.02 002) - withdrawn			
		n: CA-Trade-Terms-Explanation 0.3, 2014-07 n: Appendix A09			
		tion called SML (Supplier Manual Logistics) publish	hed as CN 8	355228-	1 (Version
		2010), extracting the SML chapter 5.2			,
1 SCOPE					
The Supplier a	and Co	ntinental agree on delivery terms according to the	e specific r	equirem	ents of the
		nental (CA-Trade Terms).		•	
		shall be agreed between the purchasing and SCM	A departme	nt of the	e respective
location of Con	tinenta	I and the Supplier.			
2 REFERENCES	5				
TST N098 00.0	)2-000	Transportation, Customs/ Foreign Trade and Expo	ort Control: I	Definitio	on. Process.
		Requirements			
	2010	International Commercial Terms			
<b>INCOTERMS®</b>	2010				
INCOTERMS <sup>®</sup> GSCC	2010	Global Supply Chain Concept			
GSCC			ve Homepag	ge for S	uppliers:
GSCC All documents https://www.co	and TS ntinenta	Global Supply Chain Concept Ts are downloadable at the Continental Automotiv al-automotive.com/en-gl/Passenger-Cars/Compan		ge for S	uppliers:
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CA	Continental Automotive
CRP	Continental Receiving Plant
DAP	Delivered at Place
DDP	Delivered Duty Paid
GSCC	Global Supply Chain Concept
INCOTERMS	International Commercial Terms
SCM	Supply Chain Management
VAT	Value Added Tax

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## 4 TRADE TERM "CA-DAP"

## 4.1 General

- CA-DAP is derived from the INCOTERM<sup>®</sup> 2010 "DAP". The term 'supplier' in this TST is used in equivalence to the term 'seller' as applied in the INCOTERMS<sup>®</sup> 2010.
- CA-DAP is registered in the SAP-System of Continental as "**DDC, CRP**" (CRP shall mean Continental Receiving Plant, which is a plant of Continental or an affiliate of Continental, and shall be specified in the respective Scheduling Agreement Release).
- CA-DAP shall be the standard CA-Trade Term for Suppliers <u>without</u> consignment contract.
- CA-DAP could be used alternatively to CA-DDP for Suppliers <u>with</u> consignment contracts in countries <u>without</u> input VAT on imports or in cases when specific customs processes or programs are in place (e.g. bonded warehouse operation). In such cases the Suppliers are not obliged to register for legal tax- and customs purposes.

## 4.2 Obligations and Rights of the Supplier

- 4.2.1 The delivery term "DAP" (INCOTERM<sup>®</sup> 2010) and all rights and obligations of the Supplier thereunder remain unchanged. However, and deviating therefrom, under the CA-Trade Term "**CA-DAP**" the Supplier entrusts and authorizes Continental to perform the following obligations according to "DAP" (INCOTERM<sup>®</sup> 2010) as a representative for and on behalf of the Supplier:
  - the nomination of the forwarder,
  - the organization of the supply chain,
  - the payment of freight charges, and
  - the insurance of the goods in transport (claims handling as described in chapter 8).
- 4.2.2 All risk in and title to the goods shall be borne by and remain with the Supplier until they have arrived at the Continental location, or in case of a consignment stock are withdrawn by Continental.
- 4.2.3 The Supplier remains being obliged to load the goods on the transportation vehicle and to obtain any export license or other official authorization and carry out all customs formalities necessary for the export of the goods.
- 4.2.4 The Supplier shall be covered against any transportation damages or losses by the Continental corporate transportation insurance policies for and on behalf of the Supplier. Continental's insurance policy includes in particular a €5K deductible per claim to be borne by the Supplier. The Supplier will receive the respective compensations directly from the insurer, freight forwarder, broker and/or external recovery office.

## 4.3 Obligations of Continental

- 4.3.1 For and on behalf of the Supplier Continental shall be responsible to
  - nominate the forwarder in order to arrange the supply chain from the Supplier's location to the Continental location;
  - · organize the supply chain and to ensure the arrival times;
  - pay freight charges directly to the carrier / forwarder;
  - obtain insurance coverage for the goods in transport; the insurance policy shall include a €5K deductible per claim to be borne by the Supplier. This means in case of damage / loss event the Supplier will receive the compensation from the insurer minus the €5K deductible.
  - provide all necessary information in order to enable the Supplier to handle transport insurance claims (as described in chapter 8), and
  - arrange direct payment of the respective compensations from insurer and freight forwarder according to its liability less deductible and potential external fees to the Supplier.

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		For Suppliers	Date: 20	19-11-05	Page 4 of 8	3
4.3.2		nental is responsible for carrying out the customs formalition and other charges for import in the country of the Continen			t of any	
4.4	Formation of	CA-DAP				
4.4.1		be agreed upon in the contract between the Supplier and /ery: CA-DAP, CRP"	Continenta	al as follo	ows:	
		reight charges and organization of the supply chain pl ontinental standards – is managed by Continental as a re ."				
4.4.2		ay demand from the Supplier to issue a power of attorney s acting on behalf of the Supplier according to the CA-Tra				
4.4.3	"CA-DAP1 (FC	Supplier shall include the following: (see chapter 7a) for 6 A)" as trade term with the footnote: "1CA-DAP: FCA for tra declaration purposes". This serves as an additional expla ers.	ansportatio			
5	TRADE TERM	"CA-DDP"				
5.1	General					
-	CA-DDP is	derived from the INCOTERM 2010 <sup>®</sup> DDP. The term 's to the term 'seller' as applied in the INCOTERMS <sup>®</sup> 2010		this TS	Г is used	in
	Continental	registered in the SAP-System of Continental as " <b>D</b> Receiving Plant, which is a plant of Continental or an af in the respective Scheduling Agreement Release).				
	tax (VAT) /	all be the standard Trade Term for Suppliers with consig duty obligations in the country of destination. Like the INCO DDP is the basis for a consignment / VMI agreement.	OTERM <sup>®</sup> 2	010 DDI	P, the Tra	de
5.2	Obligations a	nd Rights of the Supplier				
5.2.1	remain unchan entrusts and a	rm "DDP" (INCOTERM <sup>®</sup> 2010) and all rights and obligation ged. However, and deviating therefrom, under the Trade uthorizes Continental to perform the following obligations ERM <sup>®</sup> 2010) as a representative for and on behalf of the	Term " <b>CA</b> - of the Sup	DDP" th	e Supplie	
		tion of the forwarder,				
	-	ation of the supply chain,				
		t of freight charges, and	l in chanta	r 0)		
_		ce of the goods in transport (claims handling as described				
5.2.2		itle to the goods shall be borne by and remain with the Sunt stock by Continental.	ıpplier until	l withdra	wal from	
5.2.3		emains being obliged to load the goods on the transportat or other official authorization and carry out all customs for bods.				/
5.2.4	corporate trans policy includes	hall be covered against any transportation damages or lossportation insurance policies – for and on behalf of the Su in particular a €5K deductible per claim to be borne by th pective compensations directly from the insurer, freight for ery office.	pplier. Cor e Supplier.	ntinental' . The Su	s insuran pplier will	

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5.2.5	taxes and othe Continental – f relevant freight	responsible for carrying out the customs formalities and r charges for import in the country of destination. The for or and on behalf of the Supplier – will inform the Supplie costs. In addition, Continental will inform the Supplier of insurance premium if needed.	rwarder nom r or its broke	inated b r on the	y customs	i
	Remarks:					
	record. The (1) ensuring (2) achievin and any oth (3) paying t • Furthermore	d in most countries that the Supplier is registered in the i importer of record is the responsible entity for g the imported goods comply with local laws and regulating g a completed duty entry and associated documents such her Government Agency declarations and he assessed import duties and taxes on those goods. e, the Supplier is obliged to register for local tax (VAT) he receiving Continental location – if this is legally require	ons, as any appl ) and custor	icable ir	nport bon ance in t	ds he
	Example: A	registration for local tax (VAT) and customs clearance tries for so called third country Suppliers (=Non-Europea	e is required	in mos	t Europe	an
5.3	Obligations of	f Continental				
	For and on beh	nalf of the Supplier Continental shall be responsible to				
	<ul> <li>nominate the Continental</li> </ul>	ne forwarder in order to arrange the supply chain from location;	n the Suppli	er's loc	ation to t	he
	organize the	e supply chain and to ensure the arrival times;				
	<ul> <li>pay freight</li> </ul>	charges directly to the carrier / forwarder;				
	deductible	rance coverage for the goods in transport; the insuration oer claim to be borne by the Supplier. This means in ca I receive the compensation from the insurer minus the €	ase of dama	ge / los		
	•	necessary information in order to enable the Supplier to ha ed in chapter 8), and	andle transpo	ort insur	ance clair	ns
		ect payment of the respective compensations from insurer / less deductible and potential external fees to the Suppl		orwarde	er accordi	ng
5.4	Formation of	CA-DDP				
5.4.1		be agreed upon in the contract between the Supplier and /ery: CA-DDP, CRP"	d Continenta	l as follo	ows:	
		reight charges and organization of the supply chain p ontinental standards – is managed by Continental as a r ."				
5.4.2		ay demand from the Supplier to issue a power of attorney s acting on behalf of the Supplier according to the CA-Tr		further		
5.4.3	"CA-DDP <sup>1</sup> (DD purposes; for c whereby it is le	Supplier shall include the following: (see chapter 7b) for P w/o Freight & Insurance) with the footnote "1CA-DDP: sustoms declaration value by supplier: invoice value + fre ft to the supplier how to formulate the second part "for co ration is under his responsibility.	FCA for tran	nsuranc	e cost,	as

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	F	or Suppliers		Date: 201	9-11-05	Page 6 of	8
	PRESENTATION OF TH			of obligati	ons:		
	Transport Packaging	Supplier	Supplier				
	Transport Mode	5	ā				
	Transfer of RISKS seller -> buyer	named place at destination	named place at destination				
	Import clearance & payment of duties & takes	Continental	Supplier				
	lisuance	Continental Continental on behalf of Supplier	Continental Continental on behalf of Supplier				
	Uhloading from truck at named place ( destination	Continental Continental on behalf of Supplier	Continental Continental on behalf of Supplier				
	Delivery to destination / named place	Continental on behalf of Supplier	Continental on behalf of Supplier				
	Loading on truck in post destination	Continental Continental f on behalf of Supplier	Continental Continental f on behalf of Supplier				
	Handling charges at port of destination	Continental f on behalf of Supplier	I Continental f on behalf of Supplier				
	Transport to destination port	Continental f on behalf of Supplier	I Continental f on behalf of Supplier				
	Loading h oharges at port of origin	Continental f on behalf of Supplier	Continental Continental Continental Contential Contentia Con				
	<ul> <li>Uhloading from truck at r port of origin / a named place</li> </ul>	Continental Continental on behalf of Supplier Supplier	Continental Continental on behalf of on behalf of Supplier Supplier				
	Transportto transportto departure or named place	Continental on behalf of Supplier	Continental on behalf of Supplier				
	Export clearance & fees	Supplier	Supplier				
	Loading to truck at place of origin	Supplier	Supplier	by			
	Continental Automotive preferred trade terms	Delivered At Place (named place of destination), with the additional clause: "Payment of freight charges and organization of the supply chain plus transportation insurance – according to Continental standards – is managed by continental as a representative for and do rehaif of the Supple:		Responsibility of the seller/supplier, costs paid by Responsibility of the buyer/Continental, costs paid by			
	Cont	CA-DAP (registered in CA SAP-System as DDC)	CA-DDP for Consignment (registered in CA SAP-System as	Responsibility of Responsibility of			

2018	Contin		otive Trade Teri	ms	DC	ic. Type	TST		
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<ul> <li>7 WORDING ON Examples are of</li> <li>a) CA-DAP</li> </ul>	DELIVERY PAF	PERS		Quan Linch a Barra			_		
				Supplier's address Tel:xxx Fax	::x00000X				
		ĵ	JUST at	<u>ive</u>					
	INVOICE NO.: SHIPPING MEMO	S15-13050758 862-2013050568			DATE:May-25	-2013			
	SOLD TO:	Continental Brasil Indu	istria Automotiva Ltda. ling 131, Itapegica - Guarulhos -	SP, BRAZIL,	<u>MARKS &amp; NO</u> PO NUMBERI CUSTOMER P	234567751			
	SHIP TO:	Continental Brasil Indu			NUMBER: A2C	53xxxxxx Rev			
	PAYMENT TERMS	SP, Brasil 90天 (DAYS)T/T	ling 131, 07042-020 GUARULHC	OS -ITAPEGICA-	01/890xxxxx_0 PART NUMBI xxxxx-A				
	Delivery Term PER:	CA-DAP <sup>1</sup> (FCA) SEA			QUANTITY:2,1 BOX NUMBE	R: 44/9			
	FROM: TO:	SHANGHAI BRAZIL			COUNTRY OF CHINA				
	ITEM P/O NO.	DESCRIPTION	PART NO.	PCS	UNIT PRICE	AMOUNT			
	1 1234567	A2C53xxxxxx Rev 01	PRINTED CIRCUIT BOARD	2154		USD 10.033			
	2 1234567	890xxxxx_04 A2C53xxxxxx Rev 01	PRINTED CIRCUIT BOARD	420			5,90		
		TAL:	PRINTED CIRCUIT BOARD	2586		USD 12.886			
			AND EIGHT HUNDRED EIGH						
	Remarks:								
b) CA-DDP		CA for transportat	ion costs and customs v	Supplier's address		5			
b) CA-DDP		CA for transportat		Supplier's address Telxox Fa		5			
b) CA-DDP		CA for transportat		Supplier's address Telxox Fa		5			
b) CA-DDP	<sup>1</sup> CA-DAP: FO	Ĩ	ion costs and customs va	Supplier's address Telxox Fa	ccocccc				
b) CA-DDP		\$15-13050758 \$62-2013050568 Continental Brasil Indu	Istria Automotiva Ltda.	Supplier's address Tel xoox Fac	DATE:May-25	-2013			
b) CA-DDP	INVOICE NO. <sup>2</sup> SHIPPING MEMO	S15-13050758 862-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi	Istria Automotiva Ltda. Iing 131, Itapegica - Guarulhos -	Supplier's address Tel xxx Fax	DATE:May-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:AXX	-2013 S 1234567751 *ART *337031018 Rev			
b) CA-DDP	INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO:	S15-13050758 862-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil	Istria Automotiva Ltda. ling 131, Itapegica - Guarulhos -	Supplier's address Tel xxx Fax	DATE:May-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:AXX	-2013 <u>S</u> 2234567751 2ART 33xxxxxx Rev 4			
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b) CA-DDP	INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: PAYMENT TERMS Delivery Term PER: FROM: TO: ITEM P/O NO. 1 1234567 2 1234567	S15-13050758 S62-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind O7042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 90天 (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o 1 SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxx_04	Istria Automotiva Ltda. ling 131, Itapegica - Guarulhos - astria Automotiva Ltda. ling 131, 07042-020 GUARULHO Freight & Insurance) PART NO.	Supplier's address Tel xxx Fer SP, BRAZIL, DS -ITAPEGICA- PCS 2154 420	DATE:Ma <sub>T</sub> -25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:A2C 01/89060000, 0 PART NUMB PART NUMB ART NUMBE COUNTRY OL OUNTRY OL COUNTRY O	-2013 IS 1234567751 33800000 4 ER: 8000000 F: 0RIGIN: AMOUNT USD 10.033 USD 2.790	3,33 7,62		
b) CA-DDP	INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: SHIP TO: PAYMENT TERM PER: FROM: TO: ITEM P/O NO. 1 1234567 3 1234567	S15-13050758 862-201300568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 5 90元 (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxxx_04 A2C53xxxxxx Rev 01	Istria Automotiva Ltda. ling 131, Itapegica - Guarulhos - stria Automotiva Ltda. ling 131, 07042-020 GUARULHO Freight & Insurance) PART NO. PRINTED CIRCUIT BOARD	Supplier's address Telocox Fe SP, BRAZIL, OS -ITAPEGICA- PCS 2154 420 12	DATE:May-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:A20 OLASORNER, O PART NUMBI XXXX-A QUANTITY-2, BOX NUMBE COUNTRY O CHINA UNIT PRICE 4,6580 4,6580	-2013 IS 1234567751 VART 33700000000000000000000000000000000000	3,33 7,62 5,90		
b) CA-DDP	INVOICE NO.: INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: PAYMENT TERM: PER: FROM: TO: ITEM P/O NO. 1 1234567 2 1234567 3 1234567 TO	S15-13050758 S62-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 90天 (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o 1 SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxx_04 A2C53xxxxxx Rev 01 DTAL:	Istria Automotiva Ltda. ling 131, Itapegica - Guarulhos - istria Automotiva Ltda. ling 131, 07042-020 GUARULHO Freight & Insurance) PART NO. PRINTED CIRCUIT BOARD PRINTED CIRCUIT BOARD	Supplier's address Tel xxx Fer SP, BRAZIL, OS -ITAPEGICA- PCS 2154 420 12 2556	DATE:Map-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:A2C 01/89000000 PART NUMB ART NUMB ART NUMB QUANTITY-2, BOX NUMBE OUNTRY OI CHINA UNIT PRICE 4,6580 6,6610 4,6580	-2013 IS 1234567751 PART 33000000 Re 449 F ORIGIN: AMOUNT USD 10.033 USD 2.799 USD 52 USD 52 USD 12.889	3,33 7,62 5,90		
b) CA-DDP	INVOICE NO.: INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: PAYMENT TERM: PER: FROM: TO: ITEM P/ONO. 1 1234567 2 1234567 3 1234567 TO	S15-13050758 S62-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 90天 (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o 1 SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxx_04 A2C53xxxxxx Rev 01 DTAL:	Interpretation of the second s	Supplier's address Tel xxx Fer SP, BRAZIL, OS -ITAPEGICA- PCS 2154 420 12 2556	DATE:Map-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:A2C 01/89000000 PART NUMB ART NUMB ART NUMB QUANTITY-2, BOX NUMBE OUNTRY OI CHINA UNIT PRICE 4,6580 6,6610 4,6580	-2013 IS 1234567751 PART 33000000 Re 449 F ORIGIN: AMOUNT USD 10.033 USD 2.799 USD 52 USD 52 USD 12.889	3,33 7,62 5,90		
b) CA-DDP	INVOICE NO.: INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: PAYMENT TERM: PER: FROM: TO: ITEM P/ONO. 1 1234567 2 1234567 3 1234567 TO	S15-13050758 S62-2013050568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 90天 (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o 1 SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxx_04 A2C53xxxxxx Rev 01 DTAL:	Interpretation of the second s	Supplier's address Tel xxx Fer SP, BRAZIL, OS -ITAPEGICA- PCS 2154 420 12 2556	DATE:Map-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:A2C 01/89000000 PART NUMB ART NUMB ART NUMB QUANTITY-2, BOX NUMBE OUNTRY OI CHINA UNIT PRICE 4,6580 6,6610 4,6580	-2013 IS 1234567751 PART 33000000 Re 449 F ORIGIN: AMOUNT USD 10.033 USD 2.799 USD 52 USD 52 USD 12.889	3,33 7,62 5,90		
b) CA-DDP	INVOICE NO.: SHIPPING MEMO SOLD TO: SHIP TO: PAYMENT TERM Delivery Term PER: FROM: TO: ITEM P/O NO. 1 1234567 2 1234567 3 1234567 3 1234567 TC SAY TOTAL U.S. DO	S15-13050758 862-20130568 Continental Brasil Indi Av. Sen. Adolf Schind 07042-020 Continental Brasil Indi Av. Sen. Adolf Schind SP, Brasil 5 90% (DAYS)T/T CA-DDP <sup>1</sup> (DDP w/o SEA SHANGHAI BRAZIL DESCRIPTION A2C53xxxxxx Rev 01 890xxxxx_04 A2C53xxxxxx Rev 01 DTAL: LLARS TWELVE THOUS	Interpretation of the second s	Supplier's address Telxoc Fe SP, BRAZIL, OS -ITAPEGICA- PCS 2154 420 12 2526 ITY SIX AND CE	DATE:May-25 MARKS & NC PO NUMBER CUSTOMER I NUMBER:AXX OPART NUMBI XXXX-A QUANTITY-2, BOX NUMBE COUNTRY OI CHINA UNIT PRICE 4,6580 6,6610 4,6580 PCS	-2013 IS 1234567751 PART 33000000 Re 449 F ORIGIN: AMOUNT USD 10.033 USD 2.799 USD 52 USD 52 USD 12.889	3,33 7,62 5,90		

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